



# 2<sup>nd</sup> Annual CORPORATE LEGAL COUNSEL SUMMIT 2019

5-6 September 2019

Holiday Inn Mumbai International Airport

Evolving a roadmap for the corporate legal counsel to help unravel the challenges and uncertainties of their ever-evolving roles and maintain the morale and ethical conscience of the business

## DISTINGUISHED SPEAKER PANEL



**Abhijeet Tople**  
Head Legal -  
Jio Financial  
Services,  
**Reliance Jio  
Infocomm Ltd.**



**Amit  
Deshpande**  
Company  
Secretary &  
Corporate  
General  
Counsel,  
**Sterlite  
Technologies  
Ltd.**



**Anurag Shukla**  
Senior Vice  
President &  
Head-Legal,  
**Kotak  
Mahindra Life  
Insurance Co.  
Ltd.**



**Ajay D'Cruz**  
Vice President-  
Legal &  
Secretarial,  
**ISS Facility  
Services India  
Pvt. Ltd.**



**Debolina  
Partap**  
VP Legal  
& GC,  
**Wockhardt Ltd.**



**Diwakar Singh  
Pundir**  
Head Legal- IP,  
**Marico Ltd.**



**Gaurav  
Mediratta**  
Chief Legal  
Officer,  
**Marico Ltd.**



**Kavitha Gupta**  
Senior  
Corporate  
Counsel - India  
and South  
Asia,  
**Juniper  
Networks  
India Pvt. Ltd.**



**Kiran Chitale**  
Country  
Head of Legal,  
Commercial &  
Technology,  
India,  
**Barclays  
Global  
Technology  
Centre**



**Kaizad Adi  
Hazari**  
President &  
Global Head -  
Legal & Corp.  
Affairs,  
**Glenmark  
Pharmaceuticals  
Ltd.**



**L Rabindra  
Purohit**  
Head Legal, CS  
& Compliance,  
**Nivea India  
Pvt. Ltd.**



**Mohit Shukla**  
Managing  
Director,  
Head of India  
Legal and  
Compliance,  
**Barclays India**



**Navita  
Chaubal**  
General  
Counsel South  
Asia,  
**Wipro GE  
Healthcare Ltd.**



**Nilanjan Sinha**  
Head - Legal,  
India & South  
East Asia,  
**ICICI Bank Ltd.**



**Pathik  
Arora**  
Director Legal  
& General  
Counsel India,  
**Senvion Wind  
Technology  
Private Ltd.**



**Pulin Kumar**  
Sr. Legal &  
Compliance  
Director,  
**adidas India**



**Puneet Bansal**  
General  
Counsel &  
Company  
Secretary,  
**Pidilite  
Industries Ltd.**



**Raj  
Sethuraman**  
CTO,  
**Wolters  
Kluwer ELM  
Solutions**



**Rajeevan Nair**  
EVP & CLO,  
**Obero Realty  
Ltd.**



**Rajiv  
Mohapatra**  
Director  
& Senior  
Counsel,  
Regulatory  
Affairs Asia  
Pacific,  
**Mastercard**



**Rajiv Wani**  
Country Group  
Head - Law,  
Patents &  
Compliance  
(SouthAsia),  
**Bayer Group of  
Companies**



**Ranjana Roy  
Gawait**  
Founder &  
Managing  
Partner,  
**RRG &  
Associates**



**Sivaram Nair**  
Senior Joint  
Company  
Secretary,  
**Larsen &  
Toubro Ltd.**



**Smriti  
Subramanian**  
General  
Counsel,  
**Snapdeal**



**Sweta Sharma**  
General  
Counsel,  
**CK Birla  
Hospitals**



**Vasudev Rao**  
General  
Counsel,  
**National Stock  
Exchange  
of India Ltd.  
(NSE)**



**Vikram Munje**  
President-  
Corporate &  
Group General  
Counsel,  
**Kalyani Group**



**Dr. Vivek  
Mittal**  
Regional  
Counsel,  
METAI region,  
Diagnostics  
platform,  
**Danaher  
Corporation**



**Zameer  
Nathani**  
SVP & General  
Counsel,  
**UFO Moviez  
India Ltd.**

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## EVENT OVERVIEW

India is transforming in terms of amelioration in the legal and regulatory space. This has brought about new opportunities certainly leading to the opening of new business opportunities in many sectors and industries. With the growing opportunities the role of legal counsel in the Indian corporate sector has witnessed a drastic change in the last twenty years. As corporate legal counsels are being vested with a weighty tome of responsibilities, they have the opportunity of becoming indispensable in the current climate.

In the current economic and volatile business environment, laws and regulatory compliances becoming more complex, companies face various risks and challenges and the scope of responsibilities for a legal counsel has expanded beyond legal administrative tasks to include risk management, regulatory compliance, cost control and other major areas that impact the success of an organization.

The view of in-house legal departments, from the perspective of the rest of the corporation and top management, has evolved over the past several decades from risk spotter to strategic partner. The key to deal with the ever-growing responsibilities and new challenges for modern corporate legal counsel is being aware of the risks, being responsive to such risks on a timely basis, and being agile.

In the light of this the **2<sup>nd</sup> Annual Corporate Legal Counsel Summit 2019** will focus on addressing the ever-evolving challenges of in-house legal counsels like change management, innovation and modern technology, managing legal and reputational risk and learn how to adequately fit the requirements of our modern age and remain one step ahead of progress while adding and demonstrating value to meet changing expectations and respond to mounting demands and emerging responsibilities experienced.

## KEY FOCUS AREAS

India emerging as the International arbitration hub

Legal -tech to transform the legal industry- Looking into the future with AI and data analytics

Deep dive into the Personal Data Protection Bill – India's own data privacy framework

Decoding the Insolvency & Bankruptcy code with the experts

The new e-commerce rule and its impact on businesses operating in India

## WHO SHOULD ATTEND?

- General Counsel
- Legal Counsel
- In-house Counsel

- Head of Legal & Compliance
- Company Secretary
- Head of Regulatory & Government Affairs

## EXHIBITION, MEETING AND PROMOTION OPPORTUNITIES

Sponsoring or exhibiting at the **2<sup>nd</sup> Annual Corporate Legal Counsel Summit 2019** is an excellent way to promote your business to a highly targeted group of key decision makers involved in the legal function of leading corporate entities in India

### WHAT CAN SPONSORSHIP DO FOR YOU?

#### ENTER NEW MARKETS:

Exhibiting is one of the most cost-effective and time-efficient ways of opening up a window to a wide section of buyers.

#### UNVEIL NEW PRODUCTS OR SERVICES:

Draw attention to your products and brand by using this conference as a launch pad for new products or services

#### NEW SALES LEADS:

Only the most senior-level decision makers attend our conferences, connect with them in a pressure free, collaborative environment by showcasing your services either by exhibiting or taking part in the programme

#### BUILD CUSTOMER LOYALTY:

Face-to-face contact at conferences shows continued support of a market and helps you to develop client loyalty as well as cementing your position as a market leader.

#### POSITION YOUR COMPANY'S BRAND:

Showcasing your company at leading industry events establishes your company in the eyes of your prospect or existing client.

#### BROKERING NEW BUSINESS PARTNERSHIPS:

Target your best prospects in a positive, collaborative environment where they are open to new ideas. Attendees are always looking for exciting new partnering opportunities. Our conferences offer you an ideal opportunity to make contact and future business.

### WHY CHOOSE OUR EVENTS?

As conference experts, we know how best to utilise events to promote, develop and generate business for our clients. To find out more about how you can make the most of your participation at this event, Contact:

**Venkatkrishnan Iyer, Business Manager, Phone: +91 22 6608 9565, Mob: +91 98190 60765, Email: [venkat.iyer@inventicon.in](mailto:venkat.iyer@inventicon.in)**

## GLIMPSES OF THE PREVIOUS EDITION



## TESTIMONIALS

A good networking opportunity to meet like-minded individuals and share our experience.

**Vineet Bose,**  
General Manager - Legal,  
Hindustan Zinc Limited

It's a good platform for people to learn from the real life experiences of the industry leaders & a good plan for networking.

**Anubhav Tiwari,**  
Senior Associate,  
Sarthak Advocates & Solicitors

Great effort by Inventicon Business Intelligence. Perfectly managed!

**James Rajan,**  
Legal Executive,  
Swati Spentose

Great platform for educative & networking purposes.

**Harshika Barlinge,**  
Associate,  
Intll Advocare

This is a very knowledgeable platform contributed by the best GC's process well knows companies. The knowledge sharing is amazing.

**Rajeev Goswami,**  
Associate General Manager,  
Vedanta Limited

Eye opener, excellent platform for networking.

**Ajay Sancheti,**  
Head Group Legal & Vice President,  
Minda Management Services Limited

Nicely organised conference. Great mix of panellist. Co-ordination by Inventicon team is amazing.

**Sachiv Kumar,**  
Banking & Finance and General  
Corporate Partner,  
SDS Advocates

These are great participative conferences. Exchange of ideas is the key to growth & should be promoted in every form.

**Mukund Thakkar,**  
Senior Vice President - Legal,  
Cadila Healthcare Limited

It was a good & quiet interactive event

**Leena Tibrewal,**  
CEO,  
Leerah Enterprises LLP

I personally liked the entire conference - excellent speakers, topics & even panel discussions.

**Shikha Toshniwal,**  
AGM & Head - Legal & Company  
Secretary, Netafim Irrigation India

8:00 Registration and coffee

9:00 Welcome address by Inventicon Business Intelligence

9:10 Opening remarks by the chairperson

**Debolina Partap**, VP Legal & GC,  
Wockhardt Ltd.

9:20 Keynote address: Ethics & compliance - An integral part of the organisation

- Creating a mindset to embark upon the compliance journey
- Risk based approach to compliance processes
- Risk monitoring framework that catalogues all third parties
- Non-compliance disclosures
- Preventive measures & detective controls to guard against corruption, unethical practices and fraud

**Zameer Nathani**, SVP & General Counsel,  
UFO Moviez India Ltd.

9:50 The evolving strategic partnership between the GC, the board and the industry

- Understanding the role of a GC in influencing the business strategy, upholding ethical practices & ensuring good governance
- Exploring the global role of a GC
- Managing relationships with legal partners
- Key deliverables of a general counsel in a corporate

**L Rabindra Purohit**, Head Legal, CS & Compliance,  
Nivea India Pvt. Ltd.

10:20 Partner session: India emerging as the international arbitration hub

- Need for an effective and credible arbitration institute and proper framework to promote India as an arbitration hub on the world stage
- Engaging with the judiciary to support the ethos of arbitration
- Ensuring faster and efficient resolution of arbitration disputes in India

10:50 Coffee break and networking

11:20 Panel discussion: Navigating the disruptive times - Globalisation, changes in the regulatory framework and its impact on actual business



A chat with the legal heads of different industries to understand which regulations are affecting them the most, analysing the impact on the business and how they are dealing with it

**Panellists:**

**Mohit Shukla**, Managing Director, Head of India Legal and Compliance,  
Barclays India

**Rajiv Mohapatra**, Director & Senior Counsel Regulatory Affairs, Asia Pacific, Mastercard

**Rajiv Wani**, Country Group Head – Law, Patents & Compliance (South Asia), Bayer Group of Companies

**Kiran Chitale**, Country Head of Legal, Commercial & Technology, India, Barclays Global Technology Centre

**Anurag Shukla**, Senior Vice President & Head-Legal,  
Kotak Mahindra Life Insurance Co. Ltd.

**Dr. Vivek Mittal**, Regional Counsel, METAL region, Diagnostics platform,  
Danaher Corporation

**Kavitha Gupta**, Senior Corporate Counsel - India and South Asia,  
Juniper Networks India Pvt. Ltd.

**Amit Deshpande**, Company Secretary & Corporate General Counsel,  
Sterlite Technologies Ltd.

12:20 Business and technology transformation in Corporate legal departments

**Raj Sethuraman**, CTO,  
Wolters Kluwer ELM Solutions

13:00 Networking lunch

14:10 Framework to manage legal risks for business

- Identifying risks and the risk indicators and leveraging resources & information to manage risk
- Exercising due diligence to mitigate risk
- Quantify, measure and monitor risks
- Liability for risk & compliance management deficiencies

**Debolina Partap**, VP Legal & GC,  
Wockhardt Ltd.

14:40 The interview: Deep dive into the Personal Data Protection Bill – India's own data privacy framework

- Data protection & privacy- what Indian companies need to know
- Data localisation – how will it impact data privacy and understanding the challenges involved
- Increase in compliance with data protection
- Impact assessment of overseas privacy regulation on Indian Businesses

**Gaurav Mediratta**, Chief Legal Officer,  
Marico Ltd.

15:10 Coffee break and networking

15:40 Panel discussion: Decoding the Insolvency & Bankruptcy code with the experts



- The new IBC law – exploring the strengths & shortcomings
- Foreign Investment into distressed asset
- Opportunities to invest into distressed assets with IBC
- Managing cross border Insolvency
- Section 29 – the Pandora's box

**Moderator:**

**Nilanjan Sinha**, Head – Legal, India & South East Asia,  
ICICI Bank Ltd.

**Panellists:**

**Vikram Munje**, President-Corporate & Group General Counsel,  
Kalyani Group

**Rajeevan Nair**, EVP & CLO,  
Oberoi Realty Ltd.

**Sweta Sharma**, General Counsel,  
CK Birla Hospitals

**Ranjana Roy Gawai**, Founder & Managing Partner,  
RRG & Associates

16:20 Digital transformation: A toolkit for General Counsels

- Are Legal Departments sufficiently ready for digital transformation?
- The five stages of digital transformations
- Why digital transformations fail?
- Roadmap for getting started

**Ajay D'Cruz**, Vice President- Legal & Secretarial,  
ISS Facility Services India Pvt. Ltd.

16:50 Conference group photo



16:55 Closing remarks by the chairperson

**Debolina Partap**, VP Legal & GC,  
Wockhardt Ltd.

17:00 End of Day One

8:15 Registration and coffee

9:10 Opening remarks by the chairperson

**Pathik Arora**, Director Legal & General Counsel India, **Senvion Wind Technology Pvt. Ltd.**

9:20 The new e-commerce rule and its impact on businesses operating in India

- Promoting fair practices and curb foreign companies influence on setting domestic prices
- Central Consumer Protection Authority – the new e-commerce regulator
- Data localisation to address anti-competitive practices
- Incorporating the Indian Payment gateway on e-commerce sites

**Smriti Subramanian**, General Counsel, **Snapdeal**

9:50 Fireside Chat: Survive or perish – A deliberation on the momentous legal changes brought in by SEBI and MCA to regulate the corporate and strategies to survive and sustain



- The Companies Act and its impact on the Indian Corporates
- Understanding the key corporate governance requirements under SEBI (LODR)
- Prevention of harassment of women at corporate workplace
- Strengthening cyber security measures by corporates

**Moderated by:**  
**Pathik Arora**, Director Legal & General Counsel India  
**Senvion Wind Technology Private Ltd.**

**Panellist:**  
**Sivaram Nair**, Senior Joint Company Secretary,  
**Larsen & Toubro Ltd.**

10:20 Coffee break and networking

10:50 Legislation, implementation & enforcement challenges for emerging technology in India

- Regulating AI, IOT, ML technologies
- Adopting a proactive and adaptive legal approach
- Cloud and cloud-based technologies – contractual challenges

**Moderated by:**  
**Pathik Arora**, Director Legal & General Counsel India,  
**Senvion Wind Technology Private Ltd.**

**Navita Chahal**, General Counsel South Asia,  
**Wipro GE Healthcare Ltd.**

11:30 Understanding the legal side of M&A in India

- Current economic scenario and regulations facilitating M&A
- Role of GC in directing the M&A
- A look into the inbound & outbound cross border mergers
- Due diligence, structuring deals and ensuring succession planning

**Pathik Arora**, Director Legal & General Counsel India,  
**Senvion Wind Technology Pvt. Ltd.**

12:10 Round table discussion



Participants are free to join the theme (Table) of their choice and discuss the current trends and strategies to be used and implemented. Each participant shares his/her views and insights on the topic with other delegates on the table. Post discussion one of the participants concludes by sharing the points discussed by their respective table with the entire audience.

**Table A:** Major reforms in taxation laws and its impact on the different industries

**Table B:** Cyber Security laws to protect critical data & counter cyber crime

**Table C:** A peek into labour laws & governance reforms - Understanding what changed

13:00 Networking lunch

14:00 Panel discussion: Combatting counterfeiting activities and strengthening brand protection



- Investing in & building an intelligence-led anti-counterfeiting legal strategy to protect consumers and enforcing the same
- Estimating & mitigating the financial, reputational, legal and other losses caused by counterfeiting
- Effective criminal enforcement of anti-counterfeiting activities with the help of police & regulatory under the Trademarks law
- Understanding the effectiveness of Customs Recordal system to forestall the cross-border movement of counterfeit or infringing goods

**Panellists:**  
**Pulin Kumar**, Sr. Legal & Compliance Director,  
**adidas India**

**Diwakar Singh Pundir**, Head Legal – IP,  
**Marico Ltd.**

**Puneet Bansal**, General Counsel & Company Secretary,  
**Pidilite Industries Ltd.**

**Kaizad Adi Hazari**, President & Global Head - Legal & Corp. Affairs,  
**Glenmark Pharmaceuticals Ltd.**

**Vasudev Rao**, General Counsel,  
**National Stock Exchange of India Ltd. (NSE)**

14:50 Parallel import and judicial intervention

**Pulin Kumar**, Sr. Legal & Compliance Director,  
**adidas India**

15:20 Executing contracts and agreements with speed and effective use of litigation for recovery of amounts due.

- How to successfully draft, vet, negotiate and get executed agreements within shortest period.
- How to effectively use Section 138, arbitration and police complaints for recovery of amounts due.

**Abhijeet Tople**, Head Legal - Jio Financial Services,  
**Reliance Jio Infocomm Ltd.**

15:50 Closing remarks by the chairperson

**Pathik Arora**, Director Legal & General Counsel India,  
**Senvion Wind Technology Pvt. Ltd.**

16:30 Farewell coffee and end of conference

## MEET OUR SPEAKERS



**Abhijeet Tople**, Head Legal - Jio Financial Services, Reliance Jio Infocomm Ltd.

Abhijeet has 19 years' experience out of which 14 years as an advocate & In-House Legal counsel and 5 years in core sales, marketing, manufacturing as sales manager, production engineer, TV news reader etc.

Abhijeet is an expert in Contract drafting, vetting and negotiations including in Joint Ventures, Compliance, BOT, EPC, Concession Agreements, M & A, Civil, Criminal & Consumer litigation & arbitration, legal advisory, IPR, Recovery of Amounts due, Recovery litigation, Liaising etc. Abhijeet has drafted, vetted, negotiated and got executed 700 agreements in just 2 (two) years i.e. approx. 30 agreements every month.

Abhijeet was felicitated with following awards – Best In-House Counsel Award, 2018 through the hands of Mr. Ram Jethmalani at New Delhi, The award was supported by Ministry of Social Justice and empowerment.

The 40 under 40 rising star award, 2018 through the hands of Mr. Suresh Prabhu, Ministry of Commerce, Industries and Civil Aviation at New Delhi.

Best General Counsel Award, 2018 for providing best legal services to the companies and society in general, at Nagpur.

His previous assignments include CIBIL, Bharat Forge, Kotak Mahindra Prime, Reliance Capital, Thomas Cook, UTI.



**Amit Deshpande**, Company Secretary & Corporate General Counsel, Sterlite Technologies Ltd.

Amit Deshpande is the Company Secretary and the Corporate General Counsel of Sterlite Technologies Ltd., a Vedanta Group Company.

Amit is a senior legal professional having extensive experience of over 17 years in various areas including Corporate Laws, Mergers & Acquisitions, Corporate Restructuring, Financial Closures, Legal Due Diligences, Statutory Compliances, International Commercial Contracts, Arbitrations, Land Acquisitions etc.

In Sterlite, he plays active role in Secretarial, Corporate Legal, Business Legal, Ethics & Compliances, In-Organic initiatives (M&A and Structuring) etc. Prior to Sterlite, he worked with companies like Vishay Components (India) Pvt. Ltd., Kirloskar Oil Engines Ltd. and Tata Auto Comp Ltd.

Amit is Graduate in Commerce and Law from Symbiosis and ILS Law Colleges, Pune and is also an associate member of the Institute of Company Secretaries of India (ACS).

Amit featured in the Top 100 GC Powerlist Teams 2017, Top 100 GC Powerlist 2018 by Legal500 and also in the ICCA Coffee Table Book in April 2019. Sterlite was also recognised as winner of the 'Golden Peacock Award for Excellence in Corporate Governance' for the year 2017.



**Anurag Shukla**, Senior Vice President & Head-Legal, Kotak Mahindra Life Insurance Co. Ltd.

Anurag has an overall 20 years of experience in legal field. He completed his LL.B. from Delhi University. For first 9 years, he worked as an advocate. During that period, he handled various kinds of litigation for corporate houses such as HDFC Bank, IDBI Bank, LIC,

ACC Cement, Philips, Nokia etc.

He spent the next 11 years as an Inhouse Counsel. During this stint, he spent first 5 years with Asset Reconstruction Company (India) Ltd. ("Arcil") where he worked as Dy. General Manager-Legal. Arcil was the first ARC in India. Anurag successfully completed the task of setting up a robust Legal Team of 25 Legal Managers and 150+ Advocates spread over 13 States in India.

In the year 2013, he entered into life Insurance Industry by joining Kotak Life Insurance. At present, he is working as Sr. Vice President & Head-Legal. For last one year, he is also holding additional charge of Legal affairs in Kotak Mutual Fund.



**Debolina Partap**, VP Legal & GC, Wockhardt Ltd.

Ms. Debolina Partap, General Counsel and Vice President Legal, Wockhardt, is a Gold Medalist in Masters of Law. She started her career in a bank in 1993 and then joined pharma and healthcare major Wockhardt in August 2006. She is responsible for IP and

Litigation Management, legal compliance, all corporate legal work, M&As, transactions management amongst others. She advises top management on legal risks to the organization. Her main achievements come in settling complex insolvency petitions filed against Wockhardt Limited and settling intricate derivatives suits filed against Wockhardt group globally. She is also handling legal issues pertaining to complex and composite global regulatory matters concerning Wockhardt Group. She is one of the few general counsels globally who handle forensics and data analytics.

She has been awarded Women General Counsel of Year Award 2013, 3 times. Wockhardt was awarded the best IP in house Team of the year award 2013, best Pharma In-house legal Team of year award 2014, best IP in-house legal team for Pharma of the year award 2014, Pharma in-house trademark team of the year 2015 Award, further, the best pharma in-house legal team 2015; all in India. Further, she was awarded as the top 5 General Counsel of Year Award for South Asia region in 2015 by ILO-Asian Corporate Counsel Association-Hong Kong. Wockhardt Limited also won the Best Legal Team in Asia for knowledge management in 2016 in the In-house community awards on 26 May 2016 in Hong Kong and Best IP and legal Team of 2016 awarded by IP Era. Wockhardt was also awarded by CII as the best trademark team of the year award in 2016. Wockhardt Legal team also won the Best Innovations and Strategies legal team of year 2017 award in 2017 plus additionally Debolina was awarded the best Individual

for outstanding achievement in-house in 2017. The In-house Community of Asia Pacific in Hong Kong also awarded Wockhardt Limited as best Innovations Legal team in Asia in 2017. Wockhardt Legal has also got the excellence award for Research and Development in 2017. She has got 2 awards in 2018- One of World's best GC and Leader excellence award in the legal field. In the year 2019 she was awarded the following- GC in Power list, GC Influencer and GC in the Anthology.



**Diwakar Singh Pundir**, Head Legal – IP, Marico Ltd.

Mr. Pundir is the Head Legal- Intellectual Property for Marico Ltd. for both its domestic and international business. He is responsible for all IP matters and issues including Trademarks, Copyrights, Designs and Patents arising in India as well as outside of India, including the anti-counterfeiting aspect. He has around 12 years of experience in the field of corporate and litigation. He joined Marico Ltd. in the year 2016 and has previously worked with Godfrey Phillips India Ltd., Apollo Tyres and has been the Manager Associate Litigation for Lall Lahiri & Salhotra (now Rahul Chaudhry & Partners), one of the leading Intellectual Property firms in India.



**Gaurav Mediratta**, Chief Legal Officer, Marico Ltd.

Gaurav has 19 years of professional experience in the Legal & Compliance domain, of which 17 years, were spent with Hindustan Unilever Ltd.

At Marico, Gaurav leads a team of 23 lawyers and paralegals and is responsible for overseeing the Global Legal function encompassing litigation, advocacy and compliance with laws relating to competition, employment, food, environment, IPR protection, contracts, M&A and commercial matters.

Marico is one of India's leading consumer products companies operating in the beauty and wellness space. Currently present in 25 countries across emerging markets of Asia and Africa, Marico has nurtured multiple brands in the categories of hair care, skin care, edible oils, health foods, male grooming and fabric care. Marico has an annual turnover of INR 63 billion (Financial Year 2017 - 2018) across the portfolio,

Gaurav earned his Bachelors' degree in Commerce and a Bachelor of Law (LLB) from the Delhi University. In 2001, Gaurav completed a Diploma in Cyber Laws from the Indian Law Institute. He is a member of the Executive Committee of Marico and is also a Director on the Board of Blended Edible Oil Manufacturers Association Pvt Ltd. (BEOMA). He also serves on the FMCG as well as the Cosmetics Regulatory Committees of Federation of Indian Chambers of Commerce and Industry (FICCI) and is an active member of the Confederation of Indian Industries National Committee on Food Processing Industries. He is also an active member of Indian Beauty and Hygiene Association (IBHA) Legal Committee.



**Kaizad Adi Hazari**, President & Global Head - Legal & Corp. Affairs, Glenmark Pharmaceuticals Ltd.

Kaizad Adi Hazari is the President & Global Head - Legal and Corporate Affairs at Glenmark Pharmaceutical Ltd,

Kaizad has over twenty-five years of experience across different Industry sectors like Finance, Chemicals, FMCG, Manufacturing, Metals, Mining, Pharmaceuticals and Retail. He was with GlaxoSmithKline Pharmaceuticals Ltd (GSK) as Executive Vice President (South Asia) handling Legal and Corporate Affairs role. He was also the Vice President & Associate General Counsel - Emerging Market Central at GSK and on the Business & Global Legal Leadership Teams. He has held Board and Management positions (locally and internationally) and played an active role in various Committees and Industry platforms.

Kaizad has held key positions and was Joint President- Head Legal with Hindalco Industries Ltd. Other organizations he has worked with include Raymond Group, Asian Paints (India) Ltd., ICICI Ltd., and was the CEO managing Stressed Assets with HDFC Ltd for a brief period.



**Kavitha Gupta**, Senior Corporate Counsel - India and South Asia, Juniper Networks India Pvt. Ltd.

Kavitha Gupta, CIPP/A is Senior Corporate Counsel - India and South Asia for Juniper Networks and is a leading Privacy and Technology Counsel with over 16 years of experience in IT & ITES sector. Kavitha was Head Legal for Airbus Group India advising on all its business and

transactional matters in India and advised on setting up the first Airbus Flight Training Center (ATO) in India. Prior to joining Airbus, Kavitha was Asia Pacific Legal Head for Hitachi Consulting overseeing the legal function which encompasses IT and Cloud Computing contracts, Privacy and Data Protection, Global Compliances and Employment matters. She also worked in Wipro Technologies in the Compliance team heading Compliances for Americas on US Export Control laws, FCPA, US employment laws and was key in automation of employment related matters for Americas and later in the Commercial Contracts team for Wipro Infotech covering India region which includes large government RFPs, consortium agreements and other related contracts. Kavitha is a Certified Privacy Professional for Asia (CIPP/A) from IAPP and on the committee for India Corporate Counsel with Association of Corporate Counsel (ACC). She received the 'Young Women General Counsel of the year 2015' by the Legendary, Shri. Ram Jethmalani, Senior Counsel at the INBA 66th National Law Day, November 26, 2015, New Delhi and bagged the 'Technology Lawyer of the Year 2016' Women in Law Awards by the Lawyer Monthly.

## MEET OUR SPEAKERS



**Kiran Chitale**, Country head of Legal, Commercial & Technology, India, **Barclays Global Technology Centre**

A legal professional with more than 2 decades of experience, Kiran currently heads the legal, commercial & technology function at Barclays Global Technology Centre. He has also worked for Kale Consultants Limited, Tata AutoComp Systems Limited, Persistent Systems Limited, Tech Mahindra Limited in various capacities.

His broad areas of work experience include company secretarial work for unlisted as well as listed companies, joint venture contracting, international commercial contracts – drafting, negotiation and finalization, setting up of legal function, legal policy framework and managing legal risks, In-house legal advisory support on routine and strategic matters, statutory compliance review and litigation matters, matters relating to employee relations (including Sexual Harassment cases), advisory support on employment laws, lease documentation, litigation, IPR, etc and has contributed in organizational restructuring including amalgamation. He has been a speaker at various programs/ conferences, has delivered lectures at various educational Institutions, worked as a member of Core Group for ICSI Vision 2022 and as a sub-committee member at Pune Chapter of Institute of Company Secretaries of India. He has also authored various articles published in journals like Sanhita, Corporate Law Advisor, SEBI & Corporate Laws, Chartered Secretary, International In-House Counsel Journal, UK and Sakal (a local newspaper).

His article on differential voting rights was selected for inclusion in syllabus for “Certified Financial Planner” course of the International College of Financial Planning, Delhi. His article in Chartered Secretary – March 2012 issue (topic: Operational Challenges post Corporate Restructuring) received first prize (category: management discipline). He also won a trophy from Simmons & Simmons, a UK based law firm on a case study in International Acquisition at Tata Group Company Secretaries’ Meet.

Kiran is a Diploma in German, B.Com, LL.B., FCS and has also pursued Business Leadership Program at XLRI.



**Mohit Shukla**, Managing Director, Head of India Legal and Compliance, **Barclays India**

Mohit Shukla heads Legal & Compliance for Barclays.

Prior to joining Barclays in 2010, he was with Citi for 9 years as Country General Counsel for South Asia.

He has work experience across the metals manufacturing, tobacco and hospitality industries, prior to financial services (first with the ANZ Group).

Mohit is actively engaged in various citizenship and diversity initiatives of Barclays in India and is currently the executive sponsor for its LGBT network, Spectrum, in India. He also donates time as a teacher at the Happy Home and School for the Blind in Mumbai. He is also a member of the Executive Board of the Foundation for Mother & Child Health, India, a not-for-profit focused on nutrition related awareness and training for vulnerable communities.

Mohit has a degree in law from the University of Calcutta, and has a keen interest in theatre, having designed sets for, directed, and acted in, plays on the proscenium stage, and in Indian classical music which he continues to study.



**Nilanjan Sinha**, Head – Legal, India & South East Asia, **ICICI Bank Ltd.**

Nilanjan started his career with Exide Industries, a battery manufacturing company. He then moved to financial services, and worked as Chief Manager, Corporate Legal, ICICI Bank and then as President & General Counsel, YES Bank before joining GE Capital India

in 2010 to head legal, compliance & government relations functions for its financial services businesses in India. In April 2017, he joined Godrej & Boyce Mfg. Co. Ltd as Head – Corporate Advisory. In May 2018, he re-joined ICICI Bank as Head - Legal, India & South East Asia

After earning Bachelor's degrees in Commerce as well as Law, Nilanjan studied to become a Fellow Member of the Institute of Company Secretaries of India. In 2006, he read for his Masters' Degree in Commercial Laws (LLM) from the University of Bristol (UK), with specializations in Comparative Corporate Governance, Banking, Intellectual Property and International Disputes. Nilanjan was named by Indian Corporate Counsel Association as one of “India's Finest In-house Counsels” and included in The Legal 500 GC Powerlist: India 2016 and 2018. The GC Powerlist recognises the quality, excellence and innovation shown by leading General Counsel in India as nominated by law firms and in-house counsel globally, and through research carried out by The Legal 500. He has also been felicitated by ICCA & The Law Society of England & Wales for his outstanding contribution towards in-house legal community.



**Pathik Arora**, Director Legal & General Counsel India, **Senvion Wind Technology Private Ltd.**

Pathik is an ardent legal professional with over 19 years of strong in house and law firm experience, of advising and servicing the market leaders in varied spaces – EPC in chemical and petrochemicals, Information Technology, real estate & construction, hotels &

hospitality, renewable energy, infrastructure, health care, private equity investors, etc. He is also a fellow member of Institute of Company Secretaries of India.

He is currently working with Senvion Wind Technology, a German conglomerate, one of the global leaders in manufacturing, installation and operations of wind turbines as Director Legal & General Counsel India (head of Legal & Compliance). He also has served as Head of Legal & Compliance with InterGlobe Hotels for 7 years.

He brings strong expertise and execution skills to provide sustainable result-oriented approach in challenging environments, without compromising the ethos of integrity, compliance and governance.

He has rich experience of working in house (including at leadership roles) as well as in law firms, that spans across jurisdictions and covers a broad spectrum of legal, secretarial, estate management, compliance & governance practice including strategic & business advisory, structuring complex commercial transactions incl. cross border M&A, real estate acquisitions & PE investments, financing, risk assessment, setting up robust compliance programs encompassing FCPA, UKBA, POSH, litigation management, etc.

He is an experienced advisor to the boards with ability to manage shareholders & JV partners relations. He has also lead CSR initiatives of the organisation(s) he has worked for, and has driven certain CSR projects to great success.



**Pulin Kumar**, Sr. Legal & Compliance Director, **adidas India**

Pulin Kumar has almost three decades of in-house legal experience with the large corporations engaged in manufacturing cement, heavy earth movers, life science and electronics, and sporting goods. In his current role as Senior Legal and Compliance Director for the global

sportswear company adidas, he provides the India team with comprehensive support for all legal and compliance topics. His greatest career achievement is of laying “the foundation stone to restrict parallel imports—an important menace to many industries in India—which is still currently awaiting the final outcome from the Apex court.”

Kumar's outstanding track record also includes various cross-jurisdictional issues. Of note is his successful defense of a patent case for dual sim card cell phone technology. The patent holder had the dual sim card phones interdicted at customs, even though the technology was already known. Kumar played an important role in getting the patent for the dual sim technology rectified by the IPAB (Intellectual Property Appellate Board), an important outcome for the entire mobile phone industry.

Kumar notes the change within the legal industry during his career, explaining how “over a period of time [he has] witnessed a paradigm shift from typical litigation handling to business support and evolved along with this”, noting how “as a continuous support to the business, the legal team has come quite close to the board.”



**Puneet Bansal**, General Counsel & Company Secretary, **Pidilite Industries Ltd.**

Puneet is a seasoned lawyer and a company secretary with close to 25 years of experience in the areas of mergers & acquisitions, organisational restructuring, corporate governance and risk management with a very keen interest in the competition law.

As the General Counsel of Pidilite, he is responsible for providing proactive and strategic legal guidance to all the businesses of Pidilite and act as an enabler for meeting business objectives, without compromising on ethics and governance standards. He is driven by the vision to be a leader who helps the business teams in achieving organisational goals, by coaching them to optimize their potential.

Prior to joining Pidilite, Puneet was with Aditya Birla Group for over 11 years. He has worked in varied industries – from telecom to information technology; from financial services to hardcore manufacturing and during the course, he has handled many complex transactions, in India as well as overseas and has made significant contributions in strengthening governance standards for organisations and won recognitions for them. He strongly believes that every day comes with a new experience - it is upto you what you learn from it and how you leverage it going forward.



**Raj Sethuraman**, CTO, **Wolters Kluwer ELM Solutions**

Raj Sethuraman oversees all product engineering and software development activities as a member of our Executive Management Team (EMT) at ELM Solutions. Raj brings substantial leadership experience in managing software development teams with global companies, including Intuit Inc., United Health Care Group, Brillo Inc., and Agilent Technologies. Most recently, Raj was with Entertainment Partners (EP), a California-based technology company and an industry leader in entertainment payroll with 16 global offices. As the Senior Vice President of Technology, Raj developed EP's technology vision and strategy, and was responsible for delivering the business road map. He also directed the ground-up development and launch of Smart Studio™, a cutting-edge studio ecosystem that was rapidly adopted by production studios such as Sony, NBC and Disney. Additionally, he was the technology leader behind the launch of an industry-changing mobile application designed to streamline the onboarding process for cast and crew members.

Raj is a graduate of Harvard Business School's Advanced Management Program. He earned his MBA from the University of Southern California, a Master of Science from the SJCE School of Engineering in Mysore, India, and a Bachelor of Science in Electronics and Instrumentation from Annamalai University in Chidambaram, India.

## MEET OUR SPEAKERS



**Rajeevan Nair**, EVP & CLO,  
Oberoi Realty Ltd.

Rajeevan Nair is a Legal and Company Secretary Professional, with qualification of B.Com, LL.B., ACS and AIIA. He has around 30 years domestic and international experiences in Legal & Corporate Affairs and Compliances in 7 different Industries viz. Real Estate;

Infrastructure & Energy; Logistic & Infrastructure; FMCG (Food Beverages); Chemical & Fertilizers; Steel and Computer Software & Hardware industries.

Presently he is heading the Legal Department of Oberoi Realty Ltd. as Executive Vice President-Chief Legal Officer. Prior to joining Oberoi Realty, Mr. Nair has been heading the Legal Dept of WELSPUN Energy as Sr. Vice President. During his 30 years of experience, he also worked 5 years as Head-Legal Group (Sr. Vice President) in TATA Housing Development Co. Ltd., one year as Vice President (Legal) in LODHA Group, three years as Head Legal & Secretarial in AVASHYA Group (Allcargo/ECU), five years as Head Legal, Taxation & Co. Secretary in PARLE Group (Beverage), five years with DMCC Ltd., and six years with HINDITRON Group.

He gained rich experience in Real Estate & Infrastructure Industries, especially in providing Legal Advice to Project Acquisition Team, Project Execution Team, and Marketing, Sales & CRM Team as well as compliance of RERA.

His core areas of expertise are in Merger & Acquisitions, Corporate Legal & Compliances, Legal Due Diligence and Structuring of the Deals/Transactions as well as Hardcore Litigations.



**Rajiv Mohapatra**, Director & Senior Counsel Regulatory Affairs, Asia Pacific, Mastercard

Rajiv Mohapatra is a corporate legal professional having experience of nearly 2 decades in managing legal and regulatory issues in banking and financial services industry. In his current assignment as Senior Counsel-Director at Mastercard he manages the regulatory

affairs across Asia Pacific. Prior to this, he had worked with Vodafone m-pesa, HSBC Bank, CitiFinancial, in various leadership roles. Before moving into corporate legal role he was into Private Practice in High Courts and Supreme Court of India. He is a life member of Bar Association of Odisha, India and International Bar Association, London.



**Ranjana Roy Gawai**, Founder & Managing Partner,  
RRG & Associates

Ms. Ranjana Roy Gawai is the founder and Managing Partner of RRG & Associates, a boutique law firm, catering to high stake and complex litigation of leading corporates in the country. Ms. Gawai is an expert in corporate litigation and advisory, especially in issues relating

to insolvency and bankruptcy laws, shareholders rights, mismanagement in Companies, corporate governance, takeover, acquisitions and securities and energy laws. She has also been successfully handling various domestic and international arbitrations, including ICC, SIAC, LCIA. With a strong sense of legal strategy, advisory and course mapping, she has excelled in challenging and complicated projects including public and private M&A deals, Joint Ventures and debt restructuring for clients like Tata Group, Vedanta Group, Jindal Group, GAIL, MMTC etc. She is a dynamic and multifaceted woman entrepreneur who drives a team of young and enthusiastic lawyers.

Ms. Gawai has been continuously delivering state of the art legal services to the client and for her efforts she has been recognised as "Most Promising Corporate Legal Consultant" by Consultants Review in April 2016; "Most Promising Law Firm" by Legal League Consulting at the Leadership Summit in January, 2017; "Rising Star" in Law Firm Awards by India Business Law Journal in November, 2017 and again in 2018; "Rising Star Award" by Practice League in 2018. Recently, Ms. Gawai was awarded the „Exemplary Women Lawyer“ award at the India Economic and Law Summit 2018 and "Outstanding Women Entrepreneur and Empowerment" by Travel Span in 2018.



**Sivaram Nair**, Senior Joint Company Secretary,  
Larsen & Toubro Ltd.

Working as Sr. Jt. Company Secretary of L&T Limited since 1 December 2017. Would take over from the present Company Secretary in due course.

Sivaram Nair has 29 years of experience in the Secretarial, Legal and

Compliance fields.

Prior to joining L&T, Sivaram Nair was the Executive Vice President, Company Secretary, General Counsel and Ethics officer of Mphasis Limited. He was handling legal, secretarial, internal audit, M&A and ethics in Mphasis. He was part of Mphasis' Executive Council from 2008 till he left in October 2017 and had an overall stint of 12.5 years in Mphasis. Prior to joining Mphasis, he was the Company Secretary of Blue Star Infotech Limited.

He is also the Co-Founder of Technology Law Forum, a Member of the CII National Regulatory Committee for 2016 and 2017, was included in GC Powerlist 2016 – India, published by Legal 500 ans was Chairman of the Navi Mumbai Chapter of Company Secretaries in 2004

He is a B.com and LLB graduate from the Mumbai University, is a Fellow Member from the Institute of Secretaries of India, is a Chartered Secretary from Institute of Chartered Secretaries of UK. He has also pursued the Directors Training from IIM, Bangalore and on Strategic Leadership from ISB.

He is a regular player of table-tennis and has represented Mumbai University twice. Also, represented earlier companies and won several corporate tournaments



**Sweta Sharma**, General Counsel,  
CK Birla Hospitals

Ms. Sweta Sharma is General Counsel at CK Birla Hospitals. She is Masters of Law. She started her career as practicing advocate at High Court, Calcutta and then joined corporate legal. In her 13 years of experience she worked with leading companies like HDFC Life

Insurance Company and Tata AIA Life Insurance Company. She has rich experience in Litigation Management, Contract Management and Compliance Management. She has handled many complex litigations related to civil, consumer and criminal. She advises top management on legal and compliance risk. She regularly expresses her views/take sessions as speaker on various contemporary legal and compliance issues such as POSH, CPA, Medico Legal etc. She has won several national level prizes in debate, youth parliament and moot courts. She also represented India in Japan in South Asian Youth Conference hosted by Ministry of Foreign Affairs, Japan.



**Vikram Munje**, President-Corporate & Group General Counsel,  
Kalyani Group

Vikram Munje has been in the corporate legal stream for 25 years with expertise straddling across diverse business sectors. He has been with the Kalyani Group as President- Corporate & Group General Counsel since 2011.

Prior to 2011, he worked with the Tata Group Corporate Legal for 10 years as General Manager-Legal Services.

Vikram is a graduate in Commerce & Law, a Fellow member of ICSI & holds Diploma in IP course from WIPO, Geneva. He has also attended Executive Leadership Program of Ross Business School, University of Michigan.

His domain areas of practice as in-house counsel include corporate M&As, corporate & commercial law advisory, documentation & negotiation of contracts, IP & litigation. At Kalyanis, he heads Group Corporate Legal function globally & advises the Group on diverse issues including M&As, restructuring etc. Currently, he is member on the boards of Kalyani Strategic Systems, BF Premier Energy, Kalyani Education Foundation, Kalyani Rafael Advanced Systems, Analogic Controls India , Khed Economic Infrastructure etc.

At Tatas, he advised extensively on a number of M&A transactions in agrochemicals, media & entertainment, defense & aerospace, IT, telecom, BFSI, E&P & new generation businesses. During 1994-2004, he was a part-time faculty in corporate law & indirect taxes for professional courses. He was also a member of Professional Development/ Program Committee of WIRC of ICSI. He was also instrumental in holding public meetings on Union Budget in Central suburbs in Thane district in association with the Forum of Free Enterprises, Mumbai. He is also actively involved in mentoring law graduates at ILS Law College for moot courts and moot negotiation competitions.

Specialties: Mergers & Acquisitions, Contract drafting and negotiations & corporate law advisory. Worked on a number of M&A transactions in media & entertainment, telecommunications, retail, aerospace & defense, retail, chemicals, IT sectors. Hands on experience in drafting & negotiation of multi-million-dollar big ticket transactions/ contracts.



**Zameer Nathani**, SVP & General Counsel,  
UFO Moviez India Ltd.

Zameer has Master's Degree in Law, Executive MBA from NMIMS, Intellectual Property Rights Certifications from WIPO, Private Equity from London Business School), US IP Laws from Stanford University and M&A from Harvard Business School.

Zameer was a Law Firm Attorney for Eureka Forbes, LG Electronics, TCL India, Motul Oils, Ginger Hotels, MNCs etc. He was Associate Vice President, Reliance Entertainment (Digital Businesses), Head – Legal, Balaji Telefilms and Director – Legal, Raymond Limited. He is presently Senior Vice President and General Counsel for UFO Moviez India Limited, Hon. Member, CII, National Committee on Regulatory Affairs, Chairman, Entertainment and Media Section, Indian National Bar Association , Chairman, Global General Counsel Section, Indian National Bar Association , and Hon. Board Member, Aga Khan National Arbitration and Conciliation Board for India .



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Mind Merchants is a legal & technology services and consulting firm that caters to corporate legal departments of some of the leading companies in India and around the world. Our vision is to accelerate the adoption of analytics, AI and machine learning to provide end to end solutions, ranging from initial need identification to implementation and adoption of best practices and technology. We focus on providing a combination of legal services and advanced technology solutions to manage risk, ensure regulatory compliance, avoid penalties, and meet customer obligations.



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